

RFQ QUESTIONS & ANSWERS

(ANSWERS TO QUESTIONS ARE WRITTEN IN **RED**)

Question 1:

Are you looking for an entity to work with:

- To solicit recruit qualified developer partners or developers? **YES**
- To recruit businesses? **NO**
- To define options for ownership in the future (lease property, sell public property, etc.)? **YES**
- To assist with selecting a developer(s) or development partner(s)? **YES**
- To assist with reviewing financial proformas? **YES**

OR, are you simply looking for a Realtor with the traditional approach? **NO**

ALSO, do you have a budget range for the "representative" as well as for marketing materials? **We have not yet established a budget range. We would anticipate that it could be a flat fee, a fee based on commission, or possibly a hybrid of the two.**