

## RFQ QUESTIONS & ANSWERS

(ANSWERS TO QUESTIONS ARE WRITTEN IN RED)

Question 1:

Are you looking for an entity to work with:

- To solicit recruit qualified developer partners or developers? **YES**
- To recruit businesses? **NO**
- To define options for ownership in the future (lease property, sell public property, etc.)? **YES**
- To assist with selecting a developer(s) or development partner(s)? **YES**
- To assist with reviewing financial proformas? **YES**

**OR**, are you simply looking for a Realtor with the traditional approach? **NO**

**ALSO**, do you have a budget range for the "representative" as well as for marketing materials? **We have not yet established a budget range. We would anticipate that it could be a flat fee, a fee based on commission, or possibly a hybrid of the two.**

Question 2:

What is the approximate estimated size in square feet of each building? **We are not set on specific building sizes. We assume that there will be multiple buildings on this site, and we also assume the building will be multi-story.**

What is the estimated budget for each building? **We have not yet established a budget for the buildings.**

Question 3:

Would the planning firm for this project be eligible for any ensuing engineering design work? **This has not yet been decided. However, I believe that the same firm could potentially become involved in the later stages of this project, and this is likely to be a question asked of any firm that is interviewed. It would be appropriate to disclose this interest in your submittal.**

Could you post a copy of White Lake Township's current professional services contract and or standard terms and conditions? Our firm would like to review the contract language. **We have a fee schedule that has been established for our professional services, but we are not locked in a contract with them.**